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JOB DESCRIPTION

POSITION TITLE: Storage Business Strategy
BUSINESS UNIT: Energy Storage Center of Excellence
LOCATION: Madrid (availability to travel)
REPORTS TO: Energy Storage Center of Excellence, Managing Director

OVERVIEW:

We are a global operator committed to be at the forefront of the global energy transition. In our mission to lead the transformation of the energy market, we are currently looking for a dynamic and strategic Storage Business Strategy.

The selected candidate will work closely with the SEC (Storage Excellence Center) Leader to define, articulate, and communicate FRV's vision for the storage sector across the organization. This role involves collaboration with corporate areas to design procedures and working tools, as well as coordination with regional business units to ensure effective implementation and monitoring.

The position will be based in Madrid and requires frequent travel and ongoing interaction with various geographies.

RESPONSIBILITIES:

As part of the SEC this position will be accountable for the following tasks:

- **Stakeholder Management:** Coordinate with cross-functional teams—including engineering, procurement, energy management, and operations—to ensure alignment and seamless execution of storage sector processes, procedures, and strategic initiatives.
- **Strategic Implementation:** Work closely with corporate and regional teams to implement FRV's storage sector strategy, adapting tools and procedures to meet specific regional and business needs.
- **Customer and Stakeholder Engagement:** Act as a liaison with internal and external stakeholders to collect feedback and insights, ensuring that initiatives align with both organizational objectives and stakeholder needs, and add tangible value to the business.
- **Innovation and Market Insight:** Stay current with industry trends, emerging technologies, and best practices to drive innovative approaches, identify differentiation opportunities, and promote sustainable growth within the storage sector.
- **Progress Tracking and Communication:** Lead the preparation of progress reports, proposals, and presentations, ensuring that project developments, challenges, and milestones are clearly communicated to both internal and external audiences.
- **Continuous Improvement:** Identify areas for process improvement and proactively suggest solutions to enhance efficiency, scalability, and impact of storage sector initiatives.



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QUALIFICATION AND EXPERTISE:

- Bachelor's degree in Engineering, Business, Energy Management, or a related field. A master's degree or MBA would be advantageous, particularly with a focus on energy, renewable energy, or strategic management.
- Minimum of 5-7 years of experience in the energy sector, preferably within renewable energy or energy storage. Experience in roles related to project implementation, strategic execution, or stakeholder management is essential.
- **Industry Knowledge:** Up-to-date understanding of energy storage, renewable energy technologies, and market trends. Knowledge of regulatory requirements in different regions would be beneficial.
- **Language Proficiency:** High-level proficiency in English, both written and spoken, is essential for this role. Additional languages are a plus.
- **Project Management skills:** Proven experience in managing complex, cross-functional projects, from planning through to implementation, ideally in an international or multi-geographic context.

SOFT SKILLS:

- **Stakeholder Engagement:** Demonstrated ability to work effectively with diverse stakeholders, including corporate teams, regional business units, and external partners, to drive alignment and ensure successful project outcomes. Experience in engaging with stakeholders across different cultures is highly valued.
- **Analytical and Strategic Thinking:** Strong analytical skills to understand industry trends, and an ability to translate strategic goals into actionable steps. Experience in continuous improvement initiatives is a plus.
- **Cultural Awareness and Adaptability:** Proven experience working with stakeholders from diverse cultural backgrounds, demonstrating cultural sensitivity and adaptability to ensure effective collaboration and relationship-building.

FRV is an equal-opportunity employer. At FRV we celebrate diversity and are committed to creating an inclusive environment for all employees.

The decision to hire or discharge in this process will be based on skills and competences alignment to the role's requirements.