



The future happens here

## **JOB DESCRIPTION**

**POSITION TITLE:** Head of Origination and PPAs  
**BUSINESS UNIT:** Origination and PPAs  
**LOCATION:** Madrid (availability to travel)  
**REPORTS TO:** Origination and PPAs, Managing Director

### **OVERVIEW:**

We are a global operator committed to be at the forefront of the global energy transition.

In our mission to lead the transformation of the energy market, we are currently looking for a Head of Origination and PPAs to support our global business growth (Europe, LATAM, Australia & New Zealand).

### **RESPONSIBILITIES:**

As part of the Origination and PPAs Department this position will be accountable for the following tasks:

- Perform high-priority origination activities in pursuit of a multi-GW pipeline of utility-scale renewables projects.
- Establish and manage relationships with off-takers as utilities, corporates and global traders.
- Experience negotiating PPAs with corporates as well as government auctions.
- Deep knowledge of power and H2 global markets.
- Understanding of energy financial products and derivatives.
- Provide commercial support to leadership and project development teams.
- Prior experience working with batteries in standalone or hybrid projects.

### **QUALIFICATION AND EXPERTISE:**

- Bachelor's Degree in Business, Economics, Finance, or Engineering.
- 8+ years PPA origination experience for off-take, commercial management of Utility-Scale Solar PV, Wind, or Battery Storage.
- Previous experience in a digital environment will be a plus.
- Strong commercial knowledge and modelling capabilities.
- Fluent in English. Third language will be appreciated.
- Happy to travel around the world.

### **SOFT SKILLS:**

- Result oriented.
- Proactive.
- Excellent negotiation skills.



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FRV is an equal-opportunity employer. At FRV we celebrate diversity and are committed to creating an inclusive environment for all employees.

The decision to hire or discharge in this process will be based on skills and competences alignment to the role's requirements.