



JOB DESCRIPTION

POSITION TITLE: Developer Manager Italy
BUSINESS UNIT: Business Development
LOCATION: Rome, Italy
REPORTS TO: Head of Italy

OVERVIEW:

Leading global operator specialised in the complete management of solar and wind assets for the generation of electricity is looking for a Developer Manager Italy

RESPONSIBILITIES:

As part of the Business Development unit this position will be accountable for the following tasks:

- Investment opportunities screening and assessment, focusing on key administrative, technical, commercial and development features.
- Expertise in negotiating partnerships with local players and developers in the Italian market.
- Scouting and procuring attractive Greenfield opportunities and implementing an adequate follow up of the different project paths to comply with internal and external timelines.
- Repairing adequate project progress reports, and presentations required for internal purposes, by properly addressing key risks associated with each project or opportunity.
- Manage the budget associated with the pipeline.
- Support in the preparation of documentation required for tendering and bid processes.
- Interact with the other departments (such as finance, legal, technical, etc.) involved in project assessment or implementation.
- Working in close interaction with both internal (legal, technical and financial departments) and external (site finders, administrative, legal and technical advisers) stakeholders, involved in the development of a project.
- Other ad-hoc duties.

QUALIFICATION AND EXPERTISE:

- Bachelor's degree in a technical field or equivalent experience required
- At least 8 years of combined professional experience working (directly or indirectly) in the renewable industry. Ideally, the candidate will have a solid development and commercial background in the renewable industry being involved in all relevant phases of the project life cycle.
- Excellent English both written and oral (the Spanish language will be positively valued)

SOFT SKILLS:

- Teamwork attitude



- Strong personal drive, energy, and credibility.
- Experience in working with a diverse range of cultures and relationships across shareholders, colleagues, clients, and stakeholders
- Strong verbal and written communication, presentation, and written skills
- Forward-thinking and creative, with a focus on innovation and the ability to perform colleagues, clients, and stakeholders.